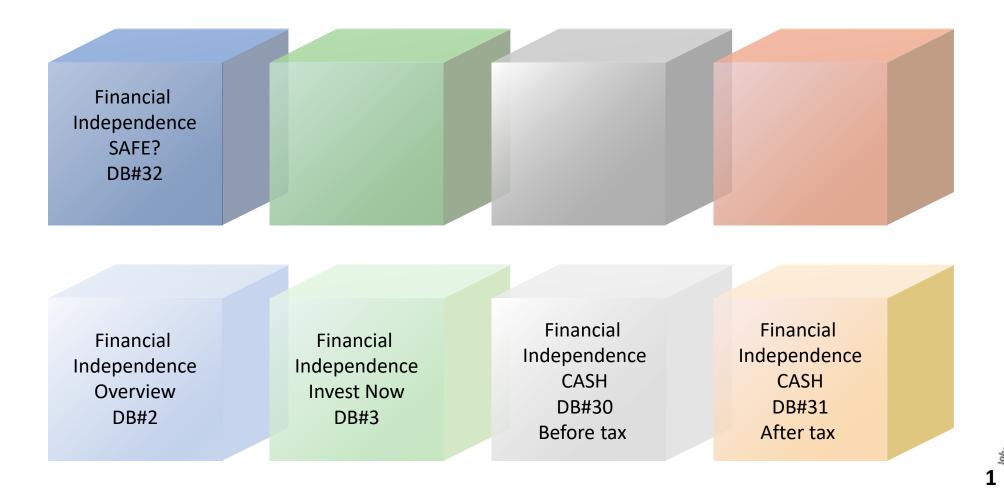
Financial Independence Building Blocks

SAFE investment? <u>Before</u> & <u>After</u> taxes with cost to sell ... DB#32

How might I determine if this investment is SAFE?



64 238 9TT

Financial Independence Overview DB#2

Review of everything you need to understand this 'tool called money'

Financial Independence CASH DB#30 Before tax & exp = I'm going to spend this money in the next 5 years, I need some growth and safety.
(in a <u>before</u> tax account)

Financial Independence Invest Now DB#3 = You might say, "I don't care, just tell me how to invest now"

Financial Independence CASH DB#31 After tax & exp = I'm going to spend this money in the next 5 years, I need some growth and safety.
(in an <u>after</u> tax account)



We are not financial advisors. Our training materials are for educational purposes only and merely cite our own personal opinions. In order to make the best financial decision that suits your own needs, you must conduct your own research and seek the advice of a licensed financial advisor, if necessary. Know that all investments involve some form of risk and there is no guarantee that you will be successful in making, saving, or investing money; nor is there any guarantee that you won't experience any loss when investing. JohnnysSpeedLab, LLC and LifeAmp, LLC do not accept any responsibility for any loss which may arise from reliance on information contained on this site.

You are responsible for your actions and smart decisions and do your own research!





Why buckets? To help you sleep at night, you will be able to invest more aggressively with the money that you do not need any time soon.

Today we will focus on all three buckets



What does 'SAFE' mean to you?

What is your 'RISK tolerance'?

For the last 20 years of history we will look at:

- 1 month drop (1M drop)
- 1 year & 2 year drops (1 year drop) & (2 year drop)
- 2000 Tech Bubble (2000 drop (24M))
- 2008 Great Recession (2008 drop (13M))
- Number of negative annual returns in 20 years

We will also look at:

- Standard deviation (1M, 12M stdev) and Variance (12M VAR) for Statisticians
- 20 year GAINS for \$100,000 Before & After Taxes



Too much DETAIL!

'Working' SUMMARY

	VTSAX	VWITX	VBMFX	VWAHX	TGMNX	TPINX	VWINX	VFIIX
	VTSMX	VWIUX	VBTLX	VWALX			VWIAX	VFIJX
	Vangaurd Total Market	Vanguard Intermediate- Term Tax- Exempt	Vanguard Total Bond Market Index	Vanguard High- Yield Tax- Exempt	TCW Total Return	Templeton Global Bond	Vanguard Wellesley Income	Vanguard GNMA
1M drop	-17%	-4%	-3%	-6%	-3%	-8%	-7%	-3%
1 year drop	-43%	-4%	-3%	-12%	-2%	-9%	-16%	-4%
2 year drop	-46%	0.4%	-2%	-9%	-1%	-8%	-15%	-1%
2000 drop (24M)	-41%	17%	21%	18%	26%	22%	13%	21%
2008 drop (13M)	-45%	2%	2%	-7%	-1%	0.2%	-18%	6%
1 YR AVG over 20 yrs	7.5%	3.9%	4.3%	4.7%	5.4%	8.1%	6.6%	4.2%
\$100K becomes (20 years)	336,779	230,690	260,986	270,884	328,911	470,893	404,234	251,729
GAIN	237%	131%	161%	171%	229%	371%	304%	152%
MIN (20 years)	59,717	100,912	101,408	101,236	102,204	96,397	102,932	101,593
1M stdev	5%	1%	1%	1%		2%	2%	1%
12M stdev	16%	3%	3%	5%		8%	6%	
12M VAR	0.19%	0.01%	0.01%	0.02%	0.01%	0.06%	0.05%	0.01%
TAX & EXPENSES						note: 10 year, very poor recent returns		
Reduce gains by for TAXES	-22%	-5%	-35%	-5%	-40%	-59%	-30%	-41%
Before tax avg 1 year gain ** BT **	7.5%	3.9%	4.3%	4.7%	5.4%	8.1%	6.6%	4.2%
20 years at ** BT ** Before Taxes - SIMPLE	426,023	213,413	232,240	252,888	287,376	476,256	360,658	227,086
20 years at ** BT ** Before Taxes - COMPLEX	344,294	238,509	267,161	279,920	339,965	382,306	411,988	255,096
	checked	checked	checked	checked	checked	checked	checked	checked
	F 00/	0.70/	2.00/	4.50/	2.20/	2.20/	4 70/	2.50/
After tax 1 year gain ** AT **	5.9%	3.7%	2.8%	4.5%	3.2%	3.3%	4.7%	2.5%
20 years at ** AT ** After Taxes & Sale of shares - SIMPLE 20 years at ** AT ** After Taxes & Sale of shares - COMPLEX	313,560 221,170	 205,462 228,265	173,743 189,314	242,690 266,019	189,239 210,672	192,433 162,996	249,078 265,219	162,764 174,836
20 years at AT Arter raxes & Sale of Shales - COMPLEX	221,170	220,203	105,514	200,019	210,072	102,990	205,219	1/4,030
Number of negative return years in 20 years	6	2	2	2	0	4	2	1

Note: see for details - FI_CASH_EQUIV_71620_rev4_wTAX_73020.xlsx

FI Building Blocks

SAFE?... DB#32 with Before & After Tax impact

	VTSAX	VWITX	VWAHX	TGMNX	VWINX
	VTSMX	VWIUX	VWALX		VWIAX
	Vangaurd Total Market	Vanguard Intermediate- Term Tax- Exempt	Vanguard High- Yield Tax- Exempt	TCW Total Return	Vanguard Wellesley Income
1M drop	-17%	-4%	-6%	-3%	-7%
1 year drop	-43%	-4%	-12%	-2%	-16%
2000 drop (24M)	-41%	17%	18%	26%	13%
2008 drop (13M)	-45%	2%	-7%	-1%	-18%
Number of negative return years in 20 years	6	2	2	0	2

The **Drops** in the last 20 years *Please stare at this for a moment, what RISK can you tolerate? VTSAX (100% Stock) dropped a \$100,000 account to \$59,717, yet most of the rest considered never dropped below the initial amount.*



			<u> </u>				
		VTSAX VTSMX	VWITX VWIUX	VWAHX VWALX	TGMNX	VWINX VWIAX	
		Vangaurd Total Market	Vanguard Intermediate Term Tax- Exempt	Vanguard High Yield Tax- Exempt	TCW Total Return	Vanguard Wellesley Income	
Before Tax Winner	1M drop	-17%	-4%	-6%	-3%	-7%	
	1 year drop	-43%	-4%	-12%	-2%	-16%	
	2000 drop (24M)	-41%	17%	18%	26%	13%	
VWINX/VWIAX	2008 drop (13M)	-45%	2%	-7%	-1%	-18%	
	1 YR AVG over 20 yrs	8%	4%	5%	5%	7%	
After Tax Winner	MIN (20 years)	59,717	100,912	101,236	102,204	102,932	
Ajter lux vviiller	Before tax avg 1 year gain ** BT **	8%	4%	5%	5%	7%	
	20 years at ** BT ** Before Taxes - COMPLEX	344,294	238,509	279,920	339,965	411,988	
VWAHX/VWALX	WINNER Before TAX (BT)>		6	3	2	1	
	Reduce gains by for TAXES	-22%	-5%	-5%	-40%	-30%	
	After tax 1 year gain ** AT **	6%	4%	5%	3%	5%	
	20 years at ** AT ** After Taxes & Sale of shares - COMPLEX	221,170	228,265	266,019	210,672	265,219	
	WINNER After TAX (AT)>		3	1	4	2	jul.
	Number of negative return years in 20 years	6	2	2	0	2	8

Before Tax Winner

VWINX/VWIAX

After Tax Winner

VWAHX/VWALX

Does VWAHX beat VWITX For 5 year drawdown of \$40K/year on \$200K initials account?

(see DB#30 & 31 for details on process)



		Method 3	Method 3A	Method 7A	
		VWITX	VWAHX	20% VWITX / 80% DLR	
YES, for in an After Tax (AT) account		100% Muni Bond	100% Muni Bonc	80% stocks / 20% Bond	
	Simple Single Ratio (SSR) after tax	16.7	2.5	3.0	WANT:
VWAHX > VWITX by a fraction ~1%	Drawdown period (2008 - 2012) Dollars left at end of 5 years	\$24K	\$19K	\$35K	Max
In a Before Tax account consider VWINX instead	Drawup period (2015 - 2019) - Dollars left at end of 5 years	\$12K	\$20K	\$70K	ОК if >\$10К
	Average of drawdown & drawup	18	19.5	52.5	Max
(see DB#30 & 31 for details on process)	Initial amount	200	200	200	Max
	Percentage of initial amount left after \$40K/year spend	9%	10%	26%	Max

10 404 238 97 fr

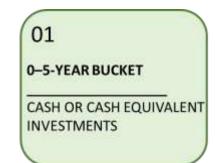
FI Building Blocks CASH EQUIVALENTS ... DB#31 <u>AFTER</u> Tax

APPENDIX

- How I calculated the impact of FEDERAL TAX



FI Building Blocks CASH EQUIVALENTS ... DB#31 <u>AFTER</u> Tax



How did I calculate the impact of AFTER federal tax?

I created a 'Rate of Return reduced by Taxes'

Using Fidelity/Vanguard data returns without taxes to 'Highest marginal tax rate, no state taxes included and "After taxes on distributions and sale of fund shares - 5yrs"

		Rate of Return reduced by Taxes*		AVG 20 yr return	reduced
				From Before Tax	To: After Tax
VWIAX	VWINX	30%	40% stock / 60% bond	7.6%	5.2%
VDIGX		25%	100% dividend stock fund	8.9%	6.7%
VTSAX		23%	100% stock	8.0%	5.2%
STOCK		20%	actual stock LOW	16.0%	13%
STOCK		20%	actual stock DLR	16.7%	13%
VGSLX	VGSIX	13%	100% REIT	12.8%	10%
VWIUX	VWITX	5%	100% tax exempt bond	5.5%	5.2%
VWAHX	VWALX	5%	100% tax exempt bond	5.5%	5.2%

Notes:

*Fidelity/Vanguard sites: Highest marginal tax rate, no state taxes included and "After taxes on distributions and sale of fund shares - 5yrs"

For stocks used simple 20% long term capital gains



FI Building Blocks CASH EQUIVALENTS ... DB#31 AFTER Tax

	VTSAX					
For Example:		1 Yr	3 Yrs	5 Yrs	10 Yrs	Life
E vere else	Before Taxes					
Example:	Vanguard Total Stock Market Index Fund Admiral Shares	6.45%	10.03%	10.02%	13.73%	9.64%
	CRSP US Total Mkt Index	6.47%	10.04%	10.03%	13.71%	
	Vanguard Spliced Total Stock Market Index	6.47%	10.04%	10.03%	13.74%	
VTSAX	Large Blend	3.74%	8.15%	8.35%	12.22%	
	After Taxes on Distributions					
	Vanguard Total Stock Market Index Fund Admiral Shares	5.95%	9.42%	9.37%	13.12%	6.32%
	Large Blend	1.91%	6.19%	6.54%	10.68%	
	After taxes on distributions and sale of fund shares					
	Vanguard Total Stock Market Index Fund Admiral Shares	4.12%	7.63%	7.72%	11.32%	5.53%
	Large Blend	2.54%	5.83%	6.09%	9.70%	
		00.00/	00.00/	00.4%	05 70/	
		92.0%	93.8%	93.4%	95.7%	
		63.7%	76.0%	77.0%	82.6%	
		8.0%	6.2%	6.6%	4.3%	
		36.3%	24.0%	23.0%	17.4%	

I then applied this 'After taxes on distributions & sale of share funds' to portfolio analyzer.com returns of the stated periods. See FI CASH EQUIV 71620 rev3 wTAX 72320.xlsx

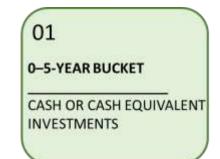


01

0–5-YEAR BUCKET

CASH OR CASH EQUIVALENT INVESTMENTS

FI Building Blocks CASH EQUIVALENTS ... DB#31 <u>AFTER</u> Tax



I am often asked – How do I get a better return on the money I will need soon? First, anything outside of CASH is likely to be higher risk.

Second, you are unlikely to get 'hurt' by inflation because you will spend it soon. With the obvious out of the way, I will look at a process to 'assess the risk'. I will walk through the process with EXAMPLES.

I will look at each of the SEVEN (7) methods and assess their performance over:

- 1) A turndown period (2008 2012)
- 2) A turnup period (2015 2019)
- 3) On an average return basis (using 20-year average return)

I will *attempt* to simplify of this with a SIMPLE SINGLE RATIO

